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**Til:** Departementet for Erhverv, Arbejdsmarked, Handel og Energi (ISIIN@nanoq.gl)  
**Cc:** Kathrine Ødegård (odka@nanoq.gl)  
**Fra:** Laurent Jaubert (laurent@escales-polaires.com)  
**Titel:** Greenland - Revised Tourism Law in consultation  
**Sendt:** 05-07-2024 07:15

Dear Madam/Sir,

I represent a small maritime company that organizes cruises in the Arctic. We operate one ship and plan to extend our operations to Greenland in 2025. Our cruises will accommodate a maximum of 12 passengers, featuring ski and sail adventures near Nuuk, as well as glacier and whale observation tours in Disko Bay from April to August. Passengers will embark and disembark in either Nuuk or Ilulissat, depending on the cruise itinerary.

As members of the Association of Arctic Expedition Cruise Operators (AECO), we are aware of the ongoing discussions regarding new tourism regulations in Greenland.

We seek clarification on whether the new law will require us to obtain a license for our operations, or if we will be exempt from this requirement. If a license is required, we would like to know whether foreign companies are eligible to apply, or if it is restricted to Greenlandic companies only.

Thank you for your attention to this matter.

Sincerely,

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Best regards /Med Vennlig Hilsen

*Laurent Jaubert*



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